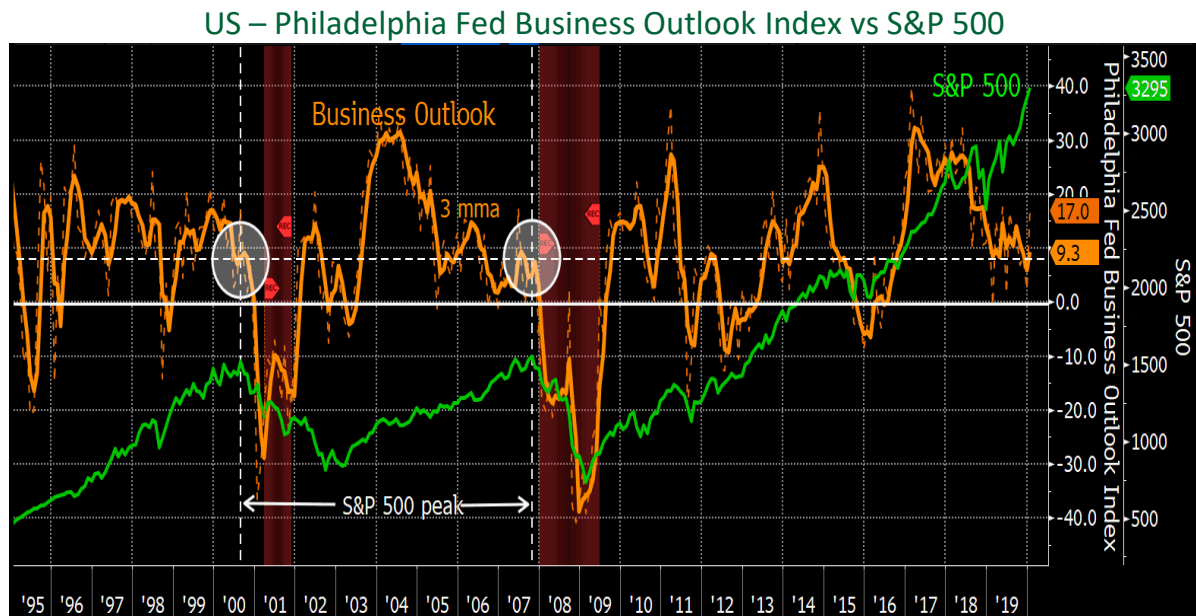


"I cannot teach anybody anything, I can only make them think."

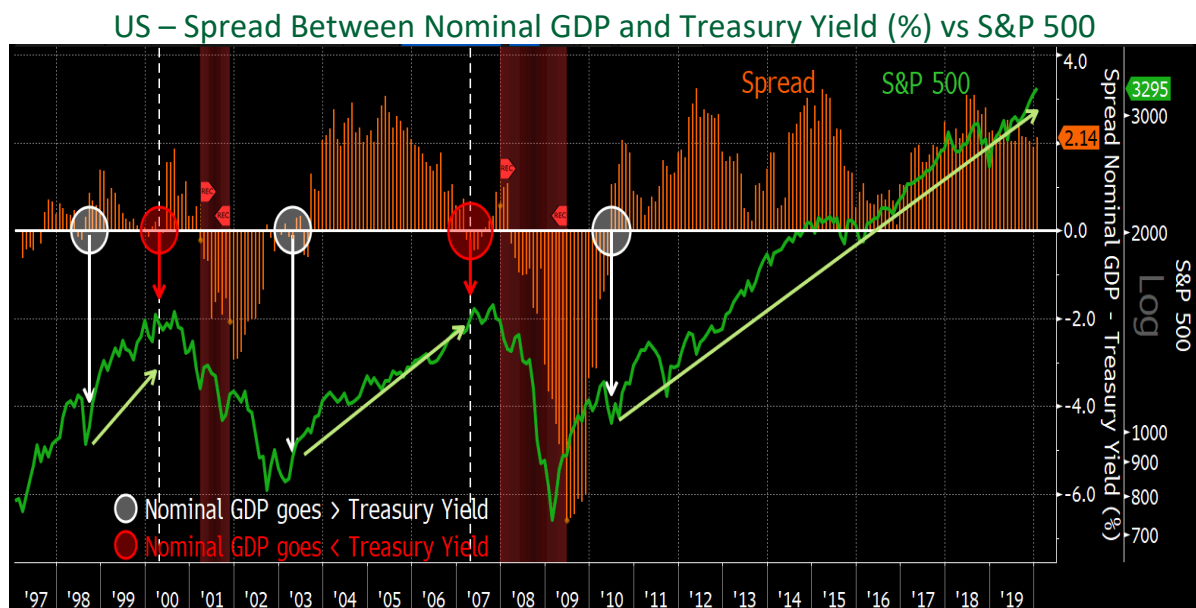
Socrates

1. BUSINESS OUTLOOK

The Philadelphia Federal Reserve produces a valuable business outlook index:



The index warns of a possible US recession when it drops to a zero level. It historically also indicated risk of a stock market peak at an index reading of around nine points. It has recently hovered around that level, but the most recent reading rose to 17.3, well above the risk zone.

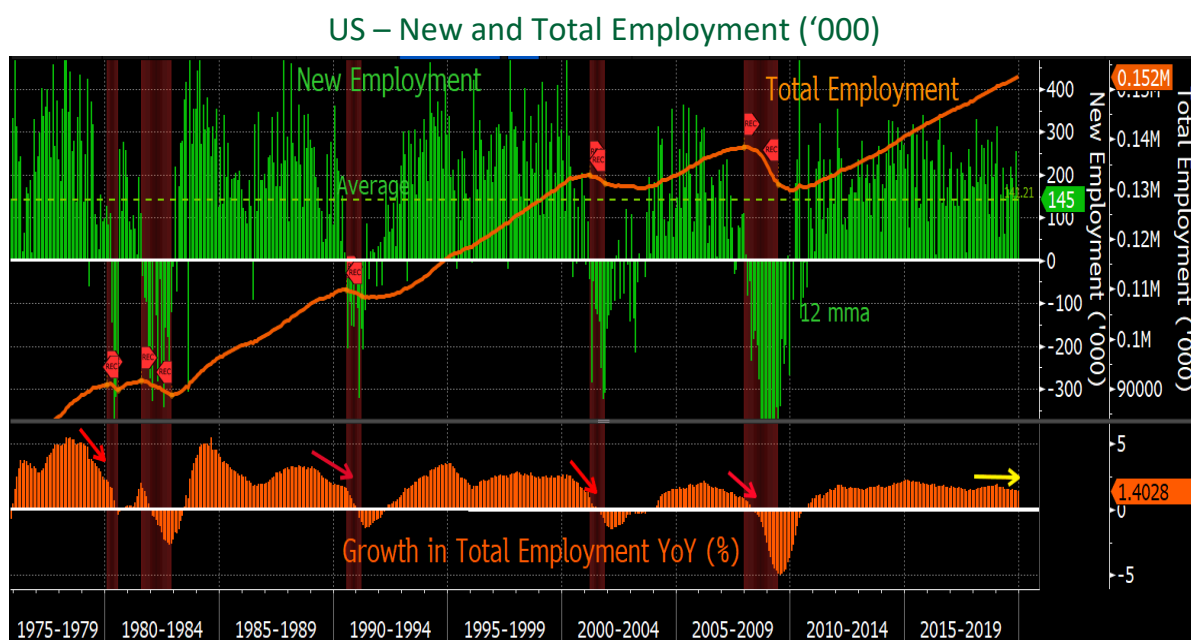


The spread between the nominal US GDP and interest rates (the ten-year yield in the above chart) remains at relatively elevated levels. When this spread dropped to a zero level (the red circles in the chart) it historically warned of stock market peaks. This supports the Philadelphia Fed's constructive business outlook.

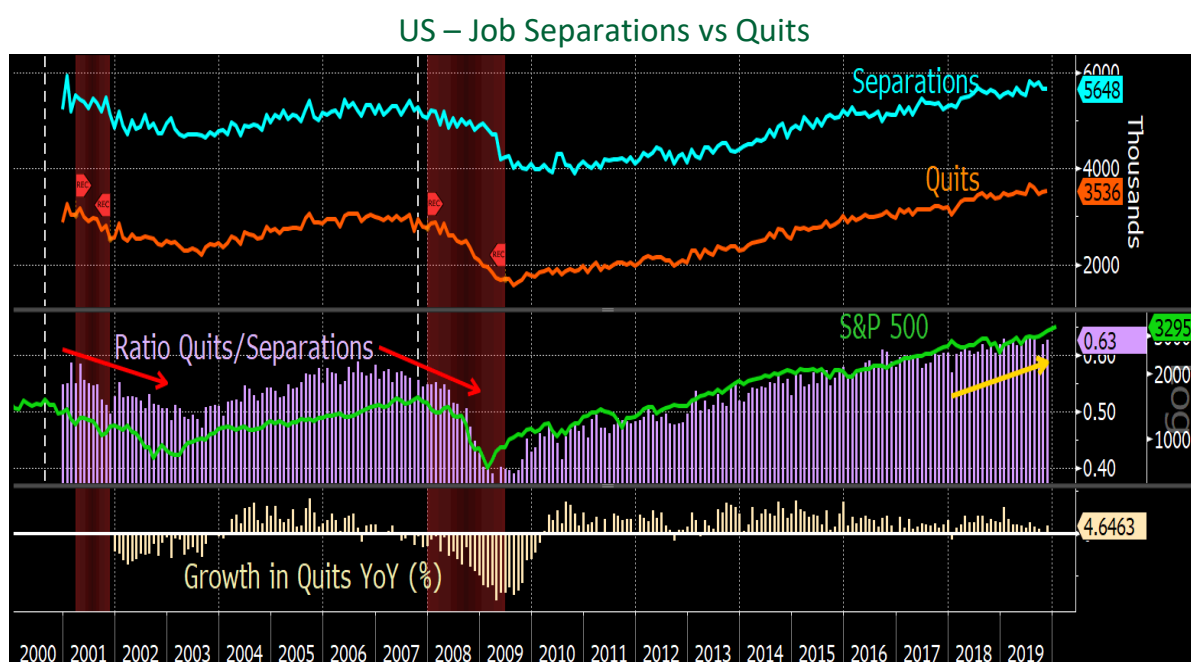
Source: Bloomberg & Stonehage Fleming Investment Management Limited. January 2020. **Past performance should not be used as a guide to future performance.**

2. EMPLOYMENT

The US employment market message has recently changed to some degree:



New employment numbers remain relatively strong. Total employment numbers continue growing at +1.4%. Historically these growth numbers dropped before the inception of the respective recessions (see the red arrows in the above chart). We do not yet detect such warning signals. Notably also, manufacturing employment still grows at +0.8% while it has historically dropped below zero before the respective recessions (not reflected in the chart).



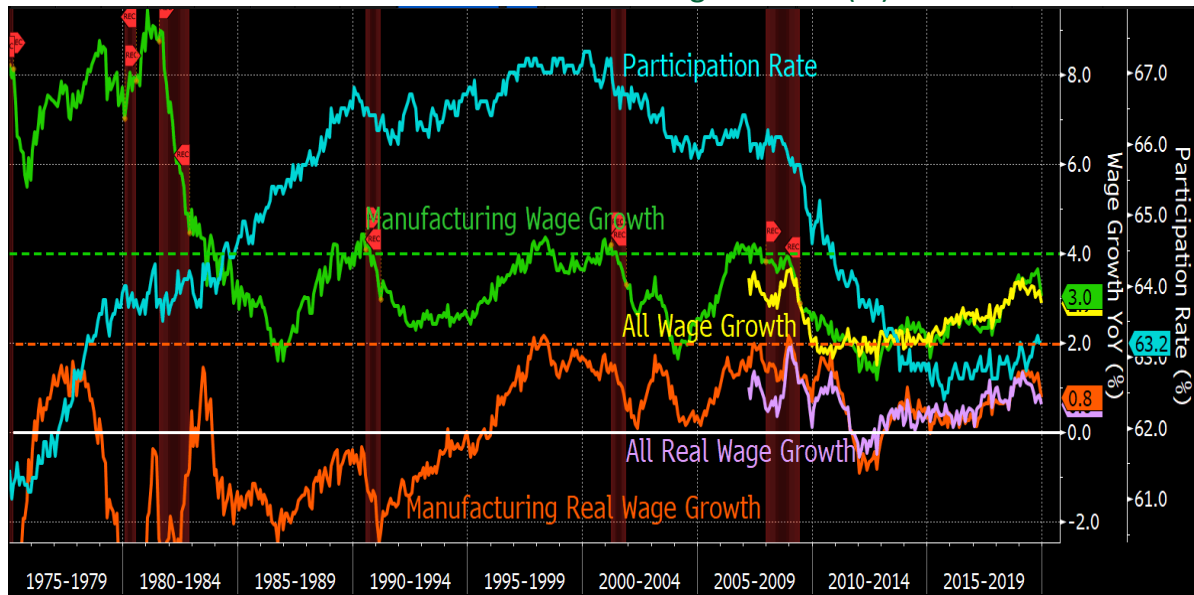
Both job separations and quits remain in rising trends. Importantly, the ratio of quits to separations also remain in a rising trend (the purple bars in the chart above). This historically reflected a continuing growing economy and rising share prices.

Contrary to the above strong messages, it seems that wage growth has peaked in the manufacturing sector and the overall economy, in both nominal and real terms (see the chart on the following page). On the one hand that further dampens inflationary and recession risks further, indicating continuing low interest rates and good profit margins. On the other hand, the question may become whether the consumer market may soften as result.

Source: Bloomberg & Stonehage Fleming Investment Management Limited. January 2020. **Past performance should not be used as a guide to future performance.**



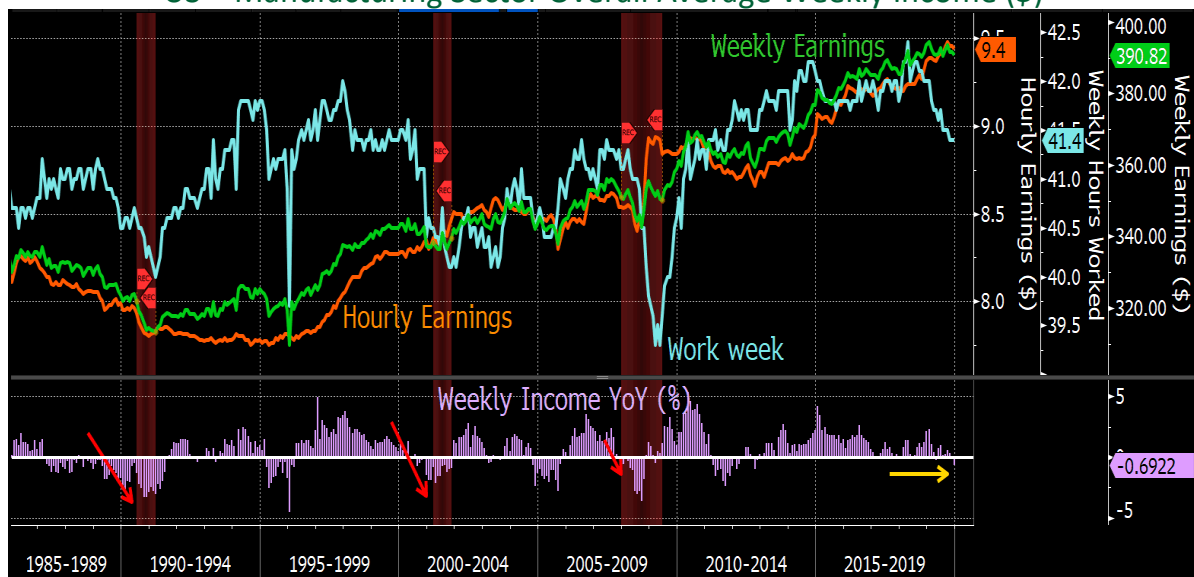
US – Nominal and Real Wage Growth (%)



Notably, wage growth in manufacturing (+3.0%) has most recently dropped the most but very interestingly remains slightly above overall national numbers. This can support a continuing stable consumer market.

The following chart reflects further important data regarding the manufacturing sector.

US – Manufacturing Sector Overall Average Weekly Income (\$)



While average hourly manufacturing earnings keep growing (the orange line in the above chart) the average length of the work week has started to decrease (the blue line). The net weekly income result has now for the first time in seven years registered negative growth.

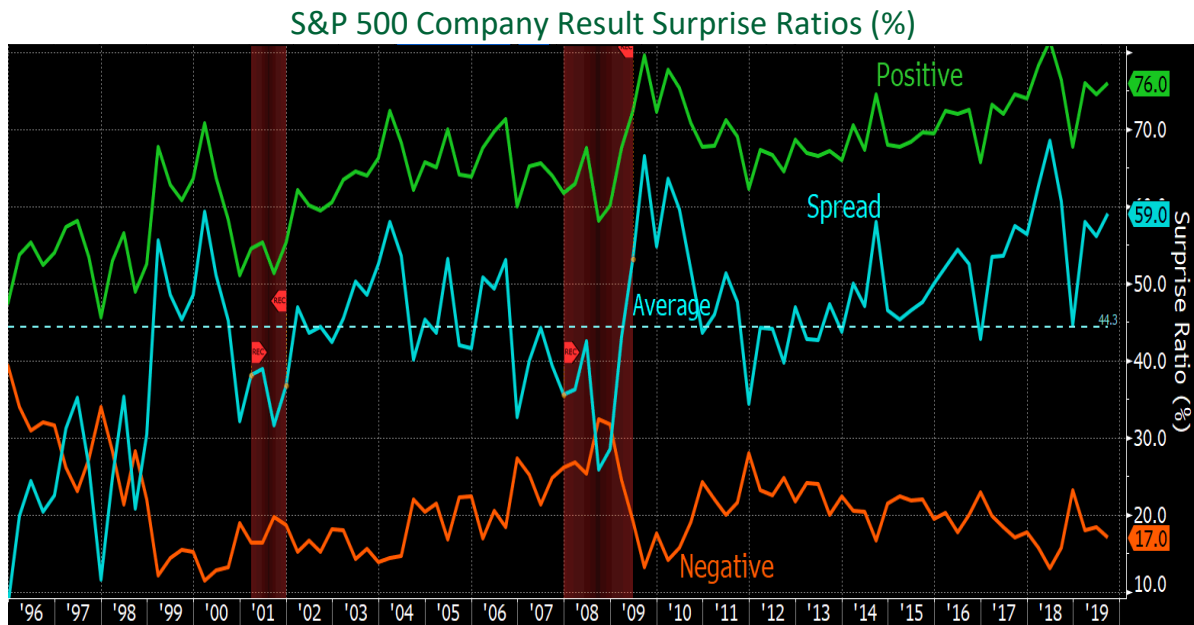
Whilst this picture does not build confidence, it is important to recall that manufacturing makes up only 12% of US GDP, that unemployment remains at record low levels and that consumers' balance sheets are healthy with a high savings rate and their confidence levels remain elevated. We however take cognisance of the above.

3. EARNINGS

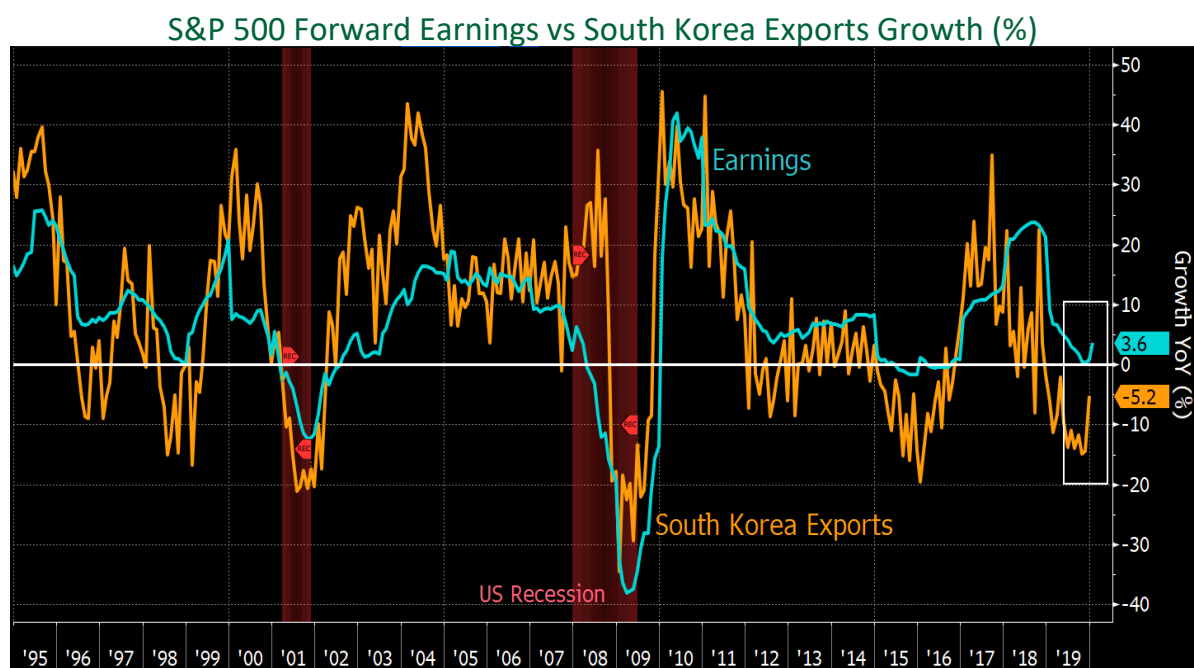
The fourth quarter reporting season has started. Perceptions are that calendar year earnings for the S&P 500 index companies may be flat. Company results compared to expectations and managements' comments around their outlook often trigger tactical share price moves.

*Source: Bloomberg & Stonehage Fleming Investment Management Limited. January 2020. **Past performance should not be used as a guide to future performance.***





The recent history of earnings surprises has been rather constructive, as reflected in the above chart. More than three quarters of the S&P 500 companies announced better than expected results in the third quarter. The spread between the positive and negative surprises (59%, the blue chart) is at an elevated level, contrary to levels immediately preceding recessions.



Strikingly, analysts are starting to marginally increase their twelve month forward earnings growth for the S&P 500 index companies. This correlates well with the uptick in South Korean export growth which often leads the S&P 500 earnings growth. If these trends may persist, we expect it to support the capital markets.

4. FAMILY MATTERS

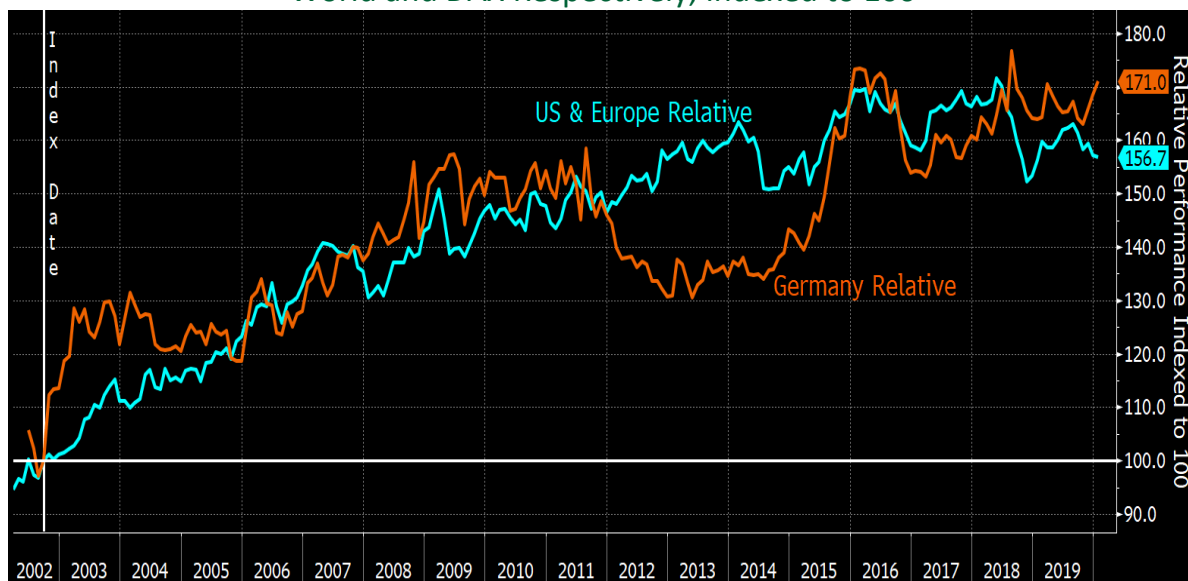
We focus intensely on the quality of business management and the corporate culture to support and drive sustainable growth. In this context, we often find that businesses under family control have a longer-term orientation and manage their business with a more strategic mindset.

The following chart reflects the relative performances of shares of larger businesses under family control in the US and Europe:

Source: Bloomberg & Stonehage Fleming Investment Management Limited. January 2020. **Past performance should not be used as a guide to future performance.**



US & Europe and Germany Family Control Share Performances Relative to MSCI World and DAX Respectively, Indexed to 100

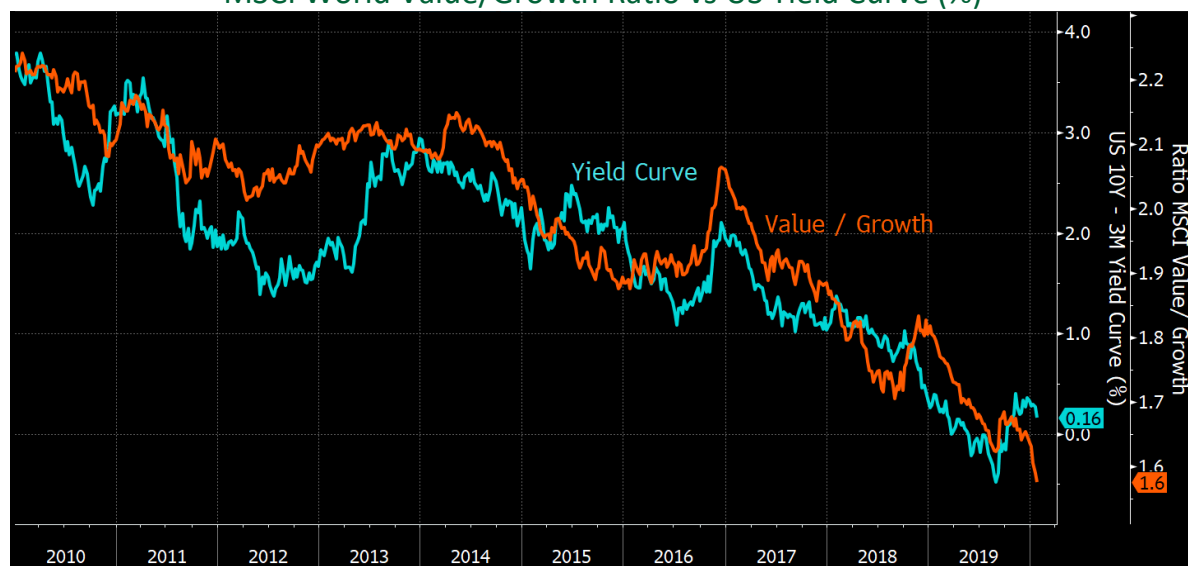


Both the above family indices outperformed their respective World and Germany indices handsomely over time. The levels of outperformance compare well between the two series in the chart, with an average performance of +64% over and above the benchmark indices. This level of outperformance equates to a compounded level of outperformance of +2.9% p.a. over the period.

This is a pleasing result for many family members and their minority shareholders.

5. GROWTH STILL KICKING

MSCI World Value/Growth Ratio vs US Yield Curve (%)



As reflected in the above chart, the growth theme continues delivering, currently at a record level of outperformance (the orange line in the above chart) trending along with the yield curve. Other ratios (e.g. copper/gold) paint a similar picture suggesting that it is too early to call the demise of growth investing.

Gerrit Smit
Partner - Head of Equity Management
Stonehage Fleming Investment Management Limited
 15 Suffolk Street
 London
 SW1Y 4HG

T +44 20 7087 0000
 Email gerrit.smit@stonehagefleming.com
www.stonehagefleminginvestments.com/gbi

Source: Bloomberg & Stonehage Fleming Investment Management Limited. January 2020. **Past performance should not be used as a guide to future performance.**



RISK DISCLOSURE

This communication has been prepared for information only and is not intended for onward distribution. It is neither an offer to sell, nor a solicitation to buy, any investments or services. This communication does not constitute a personal recommendation and does not take into account the individual financial circumstances, needs or objectives of the recipients.

Any information which could be construed as investment research has not been prepared in accordance with legal requirements designed to promote the independence of investment research. Further it is not subject to any prohibition on dealing ahead of the dissemination of investment research

All investments risk the loss of capital.

The value of investments may go down as well as up and, you may not receive back the full value of your initial investment.

Past performance should not be used as a guide to future performance.

Changes in the rates of exchange between currencies may cause the value of investments to go up or down in the reporting currency.

In general, underlying investments denominated in foreign currency are not hedged back into the reporting currency. Among the factors that may influence currency values are trade balances, the levels of short-term interest rates, differences in relative values of similar assets in different currencies, long-term opportunities for investment and capital appreciation and political developments. Returns may increase or decrease as a result of currency fluctuations. Values may also be affected by developments relating to controls and restrictions on foreign currency remittance of proceeds of investments in a non-sterling jurisdiction.

Whilst every effort is made to ensure that the information provided to clients is accurate and up to date, some of the information may be rendered inaccurate by changes in applicable laws and regulations. For example, the levels and bases of taxation may change. Any reference to taxation relies upon information currently in force. You should note that the bases and rates of taxation may change at any time. Tax treatment depends upon the individual circumstances of each client and may be subject to change in the future.

In addition to the information provided by Stonehage Fleming Investment Management Limited you may wish to consult an independent professional.

It has been approved for distribution in South Africa and those countries of the EEA where distribution is permitted by:

Stonehage Fleming Investment Management Limited
15 Suffolk Street
London
SW1Y 4HG

Stonehage Fleming Investment Management Limited is authorised and regulated by the Financial Conduct Authority and registered with the Financial Sector Conduct Authority (South Africa) as a Financial Services Provider ("FSP") under the Financial Advisory and Intermediary Services Act, No 37 of 2002 (FSP No: 46194). FP:ID0000417

